Smarter Futures Cost and Economic Benefit Training Workshop on Food Fortification Dar es Salaam, Tanzania 10 – 14 December 2013

Government and Mill Costs of Fortification

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Costs of Fortification

Milling Industry costs

Government costs

Milling Industry: Components and Costs

- Start Up Costs
- Premix Procurement
- Mill Operation

Start up Costs

- Feeders for all mills in the programme
 - Number of mills
 - Number of Production Lines
- Installation and Training
- Feeder Costs
 - Manual system
 - Computer controlled systems

Premix Procurement

- Premix Requirements
 - Annual flour Production MT
 - Premix Addition Rate g/MT
 - Premix needs kg
- Premix Costs
 - Cost to point of entry
 - Domestic Storage & Distribution
 - Taxes & Duties % Value of premix
 - Processing & Certification Costs based on number of Shipments

Mill Operations

- Process Labour: 2 employees per mill @10% annual salary
- Maintenance (new feeders & spare parts): 5% of feeder cost
- QA Spot Tests Reagents and Labour: \$0.25 per test
 Feeder Adjustment: 2/day at 200 days/mill
- Incremental Packaging Costs 50kg bags: %0.25 per bag
- Management, Overhead: 5% of premix costs

Government Costs

- Import duty and VAT exemptions
- Food Control National and Imports Supply
 - Inspection costs
 - Laboratory Analysis costs
- Market Surveillance
 - Market surveys

Inspection: Product Testing versus Process Control

- Product Testing is a one off assessment of fortified food sample.
 - Subject to sampling and laboratory analysis errors
- Process Control Inspection assesses the degree to which the system is under control
- Using both tools is more effective food inspection than finished product inspection

Food Inspection: Premix Control Record Calculation

•	A. S	Starting	Inventory	kg
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- B. Amount purchased

 kg
- C. Ending Inventory kg
- D. Amount used (A+B-C) kg
- E. Fortified Flour produced MT
- F. Actual Addition Rate (D/E x 1000)
 g/MT
- G. Target Rate* g/MT
- H. Percent of Target (F/G x 100) %
- * Based on supplier specifications

Food Inspection: Laboratory Costs

- Iron Analysis \$20 per sample
- Folic Acid Analysis \$50 per sample
- Vitamin A (if added in flour) \$30 per sample

Market Surveillance

- Market Surveillance Lump sum bi-annual \$50,000
- Ongoing surveys i.e. HIECS, DHS, Nutrition surveys additional component to survey \$500,000

Mill Fortification cost

Mill Fortification Cost				
	Unit	Number	Cost/Unit	Total
Feeders and Start-Up				
Feeders for expansion into private sector	# Mills/Production Lines	9	\$15,000	\$ 135,000
Installation and Training	Mills/Companies	3	\$10,000	\$ 30,000
Lab and other Capital Improvement	Mills/Companies	3	\$10,000	\$ 30,000
				\$ 195,000
Mill Operation				
Average Wage Mill Worker			\$ 2,233	150% Average Wage
Process Labor	4 Employees Per Mill @ 10% \$2500/yr annual salary	36.0	\$223	\$ 8,040
Maintenance (new feeders & spare parts)	5% feeder value	135,000	5%	\$ 6,750
Quality Assurance: Spot Tests Reagents	12 Spot Test/dy at 200 operating days/mill:	21600	\$0.25	\$ 5,400
Incremental Packaging Cost	50 kg bags	3,756	\$0.25	\$ 939
Subtotal Operating Costs				\$ 21,129
Management, Overhead, Administration	% Premix Costs	\$ 755,464	5%	\$ 37,773
				\$ 58,903

Government Cost

Training Food Control Agency Training Program Monitors Advocacy/Social Marketing S250,000 Capital Improvement S50,000 Total Start-Up S400,000 Recurring Costs Unit Food Control Mill Inspection Inspections/Yr AProjected Inpsection /Yr Stimated Total Cost/Inspection Subtotal Inspection Costs Subtotal Inspection Costs Subtotal Inspection Costs Subtotal Inspection S350 Sasume Each Inspection Goes to Lab Subtotal Lab Costs Other Total Food Control Direct Expense Market /Monitoring/Sweeps Lump Sum Bi Annual \$50,000 \$50,000 \$50,000 \$50,000 Add Components to Ongoing Surveys	Start-Up Cost Estimates		
Advocacy/Social Marketing \$250,000 Capital Improvement \$50,000 Total Start-Up \$400,000 Recurring Costs Unit Food Control Mill Inspection Inspections/Yr 4 Projected Inspection /Yr 12 Line 9 X number of mills Estimated Total Cost/Inspection \$250 Time, Travel, Expendables, Record Keeping, Management Subtotal Inspection Costs \$3,000 Lab Costs/Inspection \$350 Assume Each Inspection Goes to Lab subtotal Lab Costs \$4,200 Other 7 Total Food Control Direct Expense \$7,200 Market /Monitoring/Sweeps Lump Sum Bi Annual \$50,000	Training Food Control Agency	\$50,000	
Capital Improvement \$50,000 Total Start-Up \$4400,000 Recurring Costs Unit Food Control Mill Inspection Inspections/Yr 4 Projected Inspection /Yr 12 Line 9 X number of mills Estimated Total Cost/Inspection \$250 Time, Travel, Expendables, Record Keeping, Management Subtotal Inspection Costs \$3,000 Lab Costs/Inspection \$350 Assume Each Inspection Goes to Lab subtotal Lab Costs \$4,200 Other 7 Total Food Control Direct Expense \$7,200 Market /Monitoring/Sweeps Lump Sum Bi Annual \$50,000	Training Program Monitors	\$50,000	
Total Start-Up \$400,000 Recurring Costs Unit Food Control Mill Inspection Inspections/Yr 4 Projected Inspection /Yr 12 Line 9 X number of mills Estimated Total Cost/Inspection \$250 Time, Travel, Expendables, Record Keeping, Management Subtotal Inspection Costs \$3,000 Lab Costs/Inspection \$350 Assume Each Inspection Goes to Lab subtotal Lab Costs \$4,200 Other 7 Total Food Control Direct Expense \$7,200 Market /Monitoring/Sweeps Lump Sum Bi Annual \$50,000	Advocacy/Social Marketing	\$250,000	
Recurring Costs Unit Food Control Mill Inspection Inspections/Yr 4 Projected Inspection /Yr 12 Line 9 X number of mills Estimated Total Cost/Inspection \$250 Time, Travel, Expendables, Record Keeping, Management Subtotal Inspection Costs \$3,000 Lab Costs/Inspection \$350 Assume Each Inspection Goes to Lab subtotal Lab Costs \$4,200 Other Total Food Control Direct Expense \$7,200 Market /Monitoring/Sweeps Lump Sum Bi Annual \$50,000	Capital Improvement	\$50,000	
Food Control Mill Inspection Inspections/Yr Projected Inpsection /Yr Estimated Total Cost/Inspection Subtotal Inspection Costs Lab Costs/Inspection Subtotal Lab Costs Subtotal Lab Costs Subtotal Lab Costs Subtotal Lab Costs Standard Stan	Total Start-Up	\$400,000	
Inspections/Yr Projected Inspection /Yr Estimated Total Cost/Inspection Subtotal Inspection Costs Lab Costs/Inspection Sason Lab Costs/Inspection Sason Sason Sasume Each Inspection Goes to Lab Subtotal Lab Costs Sason Other Total Food Control Direct Expense Market /Monitoring/Sweeps Lump Sum Bi Annual \$50,000	Recurring Costs	Unit	
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Subtotal Inspection Costs \$3,000 Lab Costs/Inspection \$350 Assume Each Inspection Goes to Lab subtotal Lab Costs \$4,200 Other Total Food Control Direct Expense \$7,200 Market /Monitoring/Sweeps Lump Sum Bi Annual \$50,000	Projected Inpsection /Yr	12	Line 9 X number of mills
Lab Costs/Inspection \$350 Assume Each Inspection Goes to Lab subtotal Lab Costs \$4,200 Other Total Food Control Direct Expense \$7,200 Market /Monitoring/Sweeps Lump Sum Bi Annual \$50,000	Estimated Total Cost/Inspection	\$250	Time, Travel, Expendables, Record Keeping, Management
subtotal Lab Costs \$4,200 Other Total Food Control Direct Expense \$7,200 Market /Monitoring/Sweeps Lump Sum Bi Annual \$50,000	Subtotal Inspection Costs	\$3,000	
Other Total Food Control Direct Expense \$7,200 Market /Monitoring/Sweeps Lump Sum Bi Annual \$50,000	Lab Costs/Inspection	\$350	Assume Each Inspection Goes to Lab
Total Food Control Direct Expense \$7,200 Market /Monitoring/Sweeps Lump Sum Bi Annual \$50,000	subtotal Lab Costs	\$4,200	
Market /Monitoring/Sweeps Lump Sum Bi Annual \$50,000	Other		
Lump Sum Bi Annual \$50,000	Total Food Control Direct Expense	\$7,200	
Lump Sum Bi Annual \$50,000			
	Market /Monitoring/Sweeps		
Add Components to Ongoing Surveys	Lump Sum Bi Annual	\$50,000	
Add Components to Ongoing Surveys			
	Add Components to Ongoing Surveys		
DHS, HCIES, Nutrition ect per 5 Years \$100,000	DHS, HCIES, Nutrition ect per 5 Years	\$100,000	